

Agenda: February 2026



FE214

The Royal Sonesta—New Orleans

300 Bourbon Street
New Orleans, LA 70130
504-586-0300

Meeting Room: OakAlley/Madewood

Monday, February 23, 2026

8:00 AM – 12:00 PM Meeting
12:00 PM – 1:00 PM Lunch
1:00 PM – 5:00 PM Meeting
6:00 PM – 8:00 PM Dinner

Tuesday, February 24, 2026

8:00 AM – 12:00 PM Meeting
12:00 PM – 1:00 PM Lunch
1:00 PM – 5:00 PM Meeting
6:00 PM – 8:00 PM Dinner

Wednesday, November 26, 2025

8:00 AM – 11:00 AM Meeting

Highly detailed and sensitive operational information will likely be shared at this meeting. Let us be reminded of the confidential nature of the information and the importance of compliance with the antitrust laws. Our purpose is to enhance the performance of each group Member's operations through individual decisions and actions of each Member. There are to be no agreements, oral, tacit, or otherwise, by which coordinated or cooperative actions are to be taken, whether in connection with buying or selling either goods or services. Similarly, though we may discuss manufacturers and their practices, no concerted or cooperative action, other than expressing our views on a subject, is to be taken.

Moderator and Client Support Team

Scott Hamilton
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Executive Committee

Matt Pell
Andrew Towes
Jon Wolf

Chairperson
Senior Co-Chairperson
Junior Co-Chairperson

Group Listserv

214@group.ncmassociates.com

Composite Run Date

The group-requested mandatory run date for your composite is the **15th of every month***.

*The group or the NCM team may select a run date before/after the mandatory monthly run date to use current data for a meeting composite. The deadline will be communicated to the group if it is running earlier or later than normally scheduled.

Attendance Chart

July 2024	Member First and Last Name	Feb 2025	July 2025	Nov 2025	Feb 2026
1	Kraig Arenz Powersports Company			X	
3	Ben Vliet Evergreen Tractor		X	X	X
5	Andrew Toews PowerQuip Inc	X		X	X
5	Benson Toews PowerQuip Inc				
6	Chad Hochstetler Ricareall Farm Supply Inc.	X	X	X	X
7	Jeff Speno Mission Valley Tractor	X	X		X
8	Jon Wolf Okawville Equipment	X	X	X	X
8	Cody Whitworth Okawville Equipment	X	X		
9	Mark Waldorff Gatorland Kubota Equipment Co	X	X	X	X
9	Davis Waldorff Gatorland Kubota Equipment Co	X		X	X
10	John Gilliam Floyd's Kubota		X		
10	Cody Bohl Floyd's Kubota		X		
10	Dustin Vertin Floyd's Kubota		X	X	X
12	Scott Dounn Kubota of Denver	X	X	X	X
12	Matthew Howard Kubota of Denver	X		X	X
12	Bob Howard Kubota of Denver			X	
12	Todd Bondy Kubota of Denver	X	X	X	
13	Matt Pell Pell's Farm Service	X	X	X	X
15	Jay Perrin Perrin Farm Equipment	X	X	X	X
15	Chuck Perrin Perrin Farm Equipment	X	X	X	X

Meeting Checklist

Laptop Computer as will be using Reports On-line
Submit Aged Inventory \$50 Fine if not submitted.
Submit How's Business on-line

Monday, February 23, 2026

- 8:00 AM **WELCOME & CONFIDENTIALITY**
- Confidentiality Reminder by Chair and Moderator
 - Review any Bylaw Violations
 - Review Agenda
- 8:30 AM **HOW'S BUSINESS**
Goal: To get a gut feeling about what the marketplace has been like since the group last met. What is happening at your dealership.
- 9:30 AM **BREAK**
- 9:45 AM **CONTINUE HOW'S BUSINESS**
- 10:30 AM **REVIEW INDUSTRY TRENDS – WHAT TRENDS ARE WE SEEING IN THE INDUSTRY**
- 11:00 PM **BREAK**
- 11:15 PM **REVIEW NUMBERS – IDENTIFY OPPORTUNITIES FOR MY ORGANIZATION**
- 12:00 PM **LUNCH**
- 1:00 PM **CONTINUE TO REVIEW NUMBERS**
- 2:15 PM **BREAK**
- 2:30 PM **BUDGET REVIEW MEMBER #3**
- 2:50 PM **BUDGET REVIEW MEMBER #5**

20 Group 214



3:10 PM **BUDGET REVIEW MEMBER #6**

3:30 PM **BUDGET REVIEW MEMBER #7**

3:50 PM **BUDGET REVIEW MEMBER #8**

4:10 PM **BREAK**

4:25 PM **BUDGET REVIEW MEMBER #9**

4:45 PM **BUDGET REVIEW MEMBER #10**

5:05 PM **ADJOURN**

6:00 PM **MEET FOR DINNER**

Tuesday, February 24, 2026

8:00 AM **REVIEW OBJECTIVES FROM PREVIOUS MEETING**
Goal: Determine if each member achieved their objective set at previous meeting.

- Each member must prove they met objective with any issues decided by Chair.

9:00 AM **BUDGET REVIEW MEMBER #12**

9:20 AM **BUDGET REVIEW MEMBER #13**

9:40 AM **BREAK**

9:55 AM **BUDGET REIEW MEMBER #15**

10:15 AM **I'VE GOT A PROBLEM**

11:00 AM **BREAK**

11:15 AM **I'VE GOT A PROBLEM CONTINUED**

12:00 PM **LUNCH**

20 Group 214



- 1:00 PM **F & I---HOW TO DEPARTMENTALIZE THIS DEPARTMENT.**
- 2:30 PM **BREAK**
- 2:45 PM **ROUND TABLE—PARTS MARKETING & PROMOTIONS**
Show room products – how to best use the space how to evaluate a line
—should we let got at some point
- 3:30 PM **BREAK**
- 3:45 PM **BEST IDEA**
Goal: Share ideas that have worked in your business with everyone.
Everyone Must have a Best Idea
Ideas should have been used and have been successful
Each Member votes for “Best Idea”
- 5:00 PM **ADJOURN**
- 6:00 PM **MEET FOR DINNER**

Wednesday, February 25, 2026

- 8:00 AM **SET OBJECTIVES FOR NEXT MEETING**
- Meet as teams to set objectives that will move the needle for your organization with measurable metrics and/or sharing of information.
- 9:00 AM **REVIEW OBJECTIVES FOR NEXT MEETING AS GROUP**
- 9:45 AM **PARKING LOT**
- 10:30 AM **HOUSEKEEPING**
- Confirm meeting dates and set November 2026
 - Complete Meeting Survey
- 11:00 AM **MEETING WRAP-UP AND ADJOURN**

Safe Travels home, Scott Hamilton

Please see next page for feedback.

Feedback QR code & Link



[Group Feedback Link](#)