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Agenda

Parallel Ag 20 Group
Kansas City, MO

Pre-Meeting Homework:

- Be prepared to discuss current business
- Be prepared to Dive into Management Report Set Numbers
- Opportunity to bring Store related issues to group for discussion

Thursday: 15 Feb. 2024

8:00	Welcome <ul style="list-style-type: none">♦ Welcome♦ Review Agenda♦ State of the Industry♦ Dealer Items to Cover – Parking Lot
8:30	Profit Strategies Review - One Dollar Concept
9:45	Break
10:00	Cost to Open the Doors - Exercise
10:45	Management Report Set Review – Company Focus <ul style="list-style-type: none">♦ Review company expense metric alignment to guidelines♦ Identify areas out of guidelines
12:15	Lunch
1:00	I've Got a Problem <ul style="list-style-type: none">♦ Store specific issues to bring to the group for discussion
2:30	Break
2:45	Management Report Set Review – Sales Department Focus <ul style="list-style-type: none">♦ Group review of store performance♦ One focus item
4:15	Best Idea
5:00	Adjourn

Friday: 16 Feb. 2024

8:00

Housekeeping

- ◆ Next Meeting
- ◆ Other

8:15

(Includes break)

Management Report Set Review – Parts Department Focus

- ◆ Group review of store performance
- ◆ One focus item

10:00

Management Report Set Review – Service Department Focus

- ◆ Group review of store performance
- ◆ One focus item

11:30

Objectives for Next Meeting

12:00

Parking Lot – Wrap Up

12:30

Adjourn

Future Meeting Dates: