



RV

Debt to Equity

RV Dealers Sales Volume Range	Average Profitability	High 20% Profitability	Low 20% Profitability
Up to \$5 million	3.75 : 1	1.5 : 1	4.5 : 1
\$5 to \$10 million	3.5 : 1	1.25 : 1	5.5 : 1
Over \$10 million	3.0 : 1	2.0 : 1	5.0 : 1

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Farm Equipment

Debt to Equity

FE Dealers Sales Volume Range	Average Profitability	High 20% Profitability	Low 20% Profitability
All	2.0 : 1	1.5 : 1	3.0 : 1 or greater

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Cash Position Report

Bank Checking Account		\$1,000,000
Deposits	-	200,000
Payables		
Sales Tax Payable	-	50,000
Worker's Comp, SS, 401K Payables	-	75,000
Trade Payables	-	150,000
Other Payables	-	225,000
Other		0
True Cash Position		\$ 300,000